# **FUND DETAILS AT 29 FEBRUARY 2008**

Sector: Foreign - Asset Allocation - Flexible Sector Inception date: 3 February 2004
Fund managers: Ian Liddle; William Gray is the Portfolio Manager of the underlying Orbis Funds

## Fund objective:

To earn a higher rate of return than the benchmark of 60% of the FTSE World Index and 40% of the JP Morgan Government Bond Global Index, at no greater than average risk of loss in its sector.

## Suitable for those investors who:

- Wish to hedge their investments against any Rand depreciation.
- Want to gain exposure to markets and industries that are not necessarily available locally.
- Wish to invest in Rands but benefit from offshore exposure.
- Would like to invest in an offshore balanced fund.

 Price:
 R 13.75

 Size:
 R 5 702 m

 Minimum lump sum:
 R 25 000

 Minimum monthly:
 R 500

 Subsequent lump sums:
 R 2 500

 Status of the fund:
 Currently open

 Income distribution: 01/01/06 - 31/12/07 (cents per unit)
 Total 1.06

Annual management fee:

No fee. The underlying funds, however have their own fee structure.

### **COMMENTARY**

Over the last 12 months the Fund has outperformed its benchmark, returning 10.3% in US Dollars vs. the 8.0% return of the benchmark. Weakness of the local currency against the US Dollar has resulted in a 17.1% Rand return.

The Fund continues to have a conservative 46% exposure to equities with over half of the equities invested in Japan. Although Japanese markets have fallen in line with global stockmarkets in 2008 so far, we believe this weakness is not justified given the long-term prospects for many of the domestic oriented Japanese companies.

The Optimal SA Funds remain substantially hedged against stockmarket movements and provide diversification to a foreign balanced portfolio.

The overweight position in the Yen added to performance in February as the Yen strengthened against most major currencies. Orbis remains overweight in the Yen as they believe it will retain its purchasing power over the long-term.

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# **GLOBAL FUND OF FUNDS**

### **GEOGRAPHICAL EXPOSURE OF FUNDS**

| Region               | Share country exposure % | Fund currency exposure % |
|----------------------|--------------------------|--------------------------|
| USA                  | 19                       | 31                       |
| United Kingdom       | 3                        | 0                        |
| Europe               | 10                       | 20                       |
| Japan                | 54                       | 42                       |
| Asia ex-Japan        | 10                       | 7                        |
| South Africa & other | 4                        | 0                        |
|                      | 100                      | 100                      |

## **TOTAL EXPENSE RATIO\***

|                     | Included in TER |                       |                  |                |
|---------------------|-----------------|-----------------------|------------------|----------------|
| Total expense ratio | Trading costs   | Performance component | Fee at benchmark | Other expenses |
| 2.07%               | 0.26%           | 0.38%                 | 1.25%            | 0.18%          |

\*A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. It is expressed as a percentage of the average value of the portfolio, calculated for the year to the end of September 2007. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, UST, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER can not be regarded as an indication of future TER's. The information provided is applicable to class A units.

## **ALLOCATION OF OFFSHORE FUNDS**

| Foreign equity funds          | %   |  |
|-------------------------------|-----|--|
| Orbis Global Equity           | 28  |  |
| Orbis Japan Equity (Yen)      | 18  |  |
| Other Orbis Equity Funds      |     |  |
|                               | 46  |  |
| Foreign absolute return funds |     |  |
| Orbis Optimal SA (US\$)       | 31  |  |
| Orbis Optimal SA (Euro)       | 22  |  |
|                               | 54  |  |
| Total                         | 100 |  |

## **PERFORMANCE**

Fund performance shown net of all fees and expenses as per the TER disclosure. Long-term cumulative performance (log scale)



| Fund return in Rands (%)       | Fund | Benchmark* |
|--------------------------------|------|------------|
| Since inception (unannualised) | 61.9 | 59.4       |
| Latest 3 years (annualised)    | 21.6 | 19.8       |
| Latest 1 year (annualised)     | 17.1 | 14.7       |

| Fund return in Dollars (%)     | Fund | Benchmark* |
|--------------------------------|------|------------|
| Since inception (unannualised) | 48.1 | 45.5       |
| Latest 3 year (annualised)     | 10.6 | 9.0        |
| Latest 1 year (annualised)     | 10.3 | 8.0        |

| Risk measures (Since inception month end prices) | Fund | Benchmark* |
|--|------|------------|
| Maximum drawdown**                               | -2.2 | n/a        |
| Percentage positive months                       | 61.2 | 53.1       |
| Annualised monthly volatility                    | 2.9  | 0.6        |

- \* Benchmark: 60% of the FTSE World Index and 40% of the JP Morgan Global Government Bond Index. Source: Bloomberg, performance as calculated by Allan Gray as at 29 February 2008.
- \*\* Maximum percentage decline over any period.

Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio divided by the number of units in issue. Declaration of income accruals are annually. Fund valuations take place at approximately 16h00 each business day. Purchase requests may be received by the manager by 14h00 each business day. Performance figures from Allan Gray Unit Trust Manager by 14h00 each business day. Performance figures from Allan Gray Unit Trust Manager by 14h00 each business day. Performance figures from Allan Gray Unit Drust gray to the market value of the portfolio to bridge insufficient liquidity. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. A Fund of Funds unit trust only invests in other unit trusts, which levy their own charges, which could result in a higher fee structure for these portfolios. This Fund may be capped at any time in order to be managed in accordance with the mandate. Member of the ACI. Total Expense Ratio (TER): When investing, costs are only a part of an investment decision. The investment objective of the Fund should be compared with the investor's objective and then the performance of the investment and whether it represents value for money should be evaluated as part of the financial planning process. All Allan Gray performance figure